

Press release

Air Malta relies on IT solutions from Lufthansa Systems

Airline will use Lido/Flight 4D, NetLine/Ops ++ and Revenue Integrity

Raunheim, June 12, 2018 – Lufthansa Systems today announced that Air Malta will be optimizing its processes using IT solutions from Lufthansa Systems, thus saving the airline time and money. It will soon start planning flights with Lido/Flight 4D, monitoring flight operations with NetLine/Ops ++ and managing its flight firming with Revenue Integrity.

“We are in a growth phase and are headed towards a profitable future. We’ve set ourselves very ambitious goals. The IT solutions from Lufthansa Systems will help us achieve them. With these solutions, we can further optimize our route planning, improve our flight operations management and handle reservations more quickly. This will save us time and money,” said Alan Talbot CIO at Air Malta.

The **Lido/Flight 4D** flight planning solution calculates the most suitable route for each Air Malta flight based on all relevant flight data, such as weather conditions and the current airspace situation, including any restrictions. The solution enables airlines to optimize their flying time, costs and fuel consumption when planning routes. **NetLine/Ops ++** monitors current flight operations. Air Malta can use this solution to avoid disruptions and significantly lower the costs incurred by delays. With its management-by-exception approach, NetLine/Ops ++ eliminates diversions caused by minor problems. The operations controller can focus on critical flights which demand a fast reaction. **Revenue Integrity** will support Air Malta in its primary revenue management goal: maximizing earnings. The solution improves the quality of reservation data and optimizes inventory control and demand forecasts. This lowers the compensation payments incurred through overbooking and losses on account of seat spoilage. Experts estimate that airlines can increase their revenue by around one euro per segment booked and thus improve their financial result by an average of two to three percent.

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“Air Malta was won over by the high quality of our products as well as the potential savings and flexibility offered by our solutions. For example, we connected Revenue Integrity to a third-party reservation system for Air Malta,” said Marco Cesa, Senior Vice President Regional Management EMEA at Lufthansa Systems.

Air Malta is the flag carrier of Malta, with headquarters in Luqa. It began operating in 1974 and has a fleet of ten aircraft. Air Malta serves destinations in Europe, North Africa and the eastern Mediterranean.

Picture description (Copyright: Lufthansa Systems): Thanks to the management-by-exception approach of Lufthansa Systems´ NetLine/Ops ++ Air Malta´s operations controller can focus on critical flights which demand a fast reaction.

Further images can be found in the download section of our website at:

<https://www.lhsystems.com/about-us/downloads/image-library>

About Lufthansa Systems

Lufthansa Systems GmbH & Co. KG is a leading airline IT provider. Based on long-term project experience, a deep understanding of complex business processes and strong technological know-how, the company provides consulting and IT services for the global aviation industry. Over 350 airlines worldwide rely on the know-how of IT specialists at Lufthansa Systems. Its portfolio covers innovative IT products and services which provide added value for its customers in terms of enhanced efficiency, reduced costs or increased profits. Headquartered in Raunheim near Frankfurt/Main, Germany, Lufthansa Systems has offices in 16 other countries.

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