

## Press release

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### **Lufthansa Systems and Nagarro expand cooperation**

**Long-term general agreement signed: Airline IT specialist and IT software experts will jointly offer solutions aimed specifically at airlines**

**Raunheim, March 31, 2016** – Airline IT specialist Lufthansa Systems today announced that it is intensifying its cooperation with software development and consulting company Nagarro. Having successfully completed various projects together in the past, the two companies have now signed a long-term general agreement for their future collaboration. Following the motto of “(LSY)<sup>n</sup>: Change is in the air,” they want to create a new world of airline IT while improving the flexibility and responsiveness of current solutions. This will enable them to tackle the changing demands of the airline industry together.

As a global service provider, Nagarro focuses on agility and contributes extensive knowledge of new technologies, software development and IT know-how. These technological strengths complement the years of experience that Lufthansa Systems has acquired in the airline industry, especially in airline IT. Together the two companies offer a unique portfolio of services covering everything from comprehensive consultation to the development of innovative solutions for airlines.

“The industry is experimenting with new revenue and business models, so it has to become more flexible. We aim to be a reliable partner in this context by providing an unsurpassed combination of specialist expertise, technical innovation and agile implementation,” said Dr. Manas Fuloria, CEO of Nagarro. “We are pleased that Lufthansa Systems has placed its trust in us, and we are confident that by working together we can create breakthroughs in the world of airline IT.”

The partners have already proven that they work well together on numerous projects in the field of software development, operations, maintenance and consultation, such as the development of the Purser Mobile Device for Lufthansa and the strategic product development of Lido/Flight 4D, the new generation of the leading flight planning solution from

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Lufthansa Systems. In future customer projects, one of the two partners will always take the lead and exclusively contract the other partner, so customers will always receive all services from a single source. The teams will be made up of employees from various disciplines in both companies.

“We are delighted to have a reliable, experienced partner such as Nagarro, with whom we have already successfully implemented many projects. Nagarro’s expertise in agility and our in-depth knowledge of airline IT are a real USP for our customers. I am positive that we will be able to develop innovative solutions and take on challenging projects together,” said Stefan Auerbach, CEO of Lufthansa Systems GmbH & Co.KG.

Video statements from Stefan Auerbach, CEO of Lufthansa Systems, and Dr. Manas Fuloria, CEO of Nagarro, can be found here:

[http://download.lhsystems.com/global\\_air\\_2016-Stefan\\_Auerbach.mp4](http://download.lhsystems.com/global_air_2016-Stefan_Auerbach.mp4)

[http://download.lhsystems.com/global\\_air\\_2016-Manas\\_Fuloria.mp4](http://download.lhsystems.com/global_air_2016-Manas_Fuloria.mp4)

Picture description (copyright: Lufthansa Systems): Lufthansa Systems and Nagarro are entering a long-term partnership. Stefan Auerbach, CEO of Lufthansa Systems (left), and Dr. Manas Fuloria, CEO of Nagarro (right).

### **About Nagarro**

Nagarro is a specialist provider of software development and management services. Nagarro’s “Enterprise Agile” approach to technology and innovation enables its clients to lead in their markets. Nagarro is the global services division of the Allgeier SE. It currently employs 3,500 experts across 10 countries.

### **About Lufthansa Systems**

Lufthansa Systems GmbH & Co. KG is a leading airline IT provider. Based on long-term project experience, a deep understanding of complex business processes and strong technological know-how, the company provides consulting and IT services for the global aviation industry. Over 300 airlines worldwide rely on the know-how of IT specialists at Lufthansa Systems. Its portfolio covers innovative IT products and services which provide added value for its customers in terms of enhanced efficiency, reduced costs or increased profits. Headquartered in Raunheim near Frankfurt/Main, Germany, Lufthansa Systems has offices in 16 other countries.

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