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## Royal Air Maroc links international stations with SkyConnect from Lufthansa Systems

IT specialist implements multi-provider data network in Africa and Middle East

The Moroccan flag carrier Royal Air Maroc will be using the managed WAN solution, SkyConnect from Lufthansa Systems for data transfer between its sites in Africa and the Middle East and its Headquarter in Casablanca. Migrating to SkyConnect will enable Royal Air Maroc to modernize its existing data network in order to flexibly integrate its commercial applications and add new functionalities such as voice over IP telephony in the future.

“We welcome Royal Air Maroc among our growing customer base in Africa and the Middle East. This development underlines our strategy to leverage our products and services to support the healthy growth of the region's airline industry,” said Matthias van Leeuwen, Senior Vice President Sales EMEA/South at Lufthansa Systems.

Combining high availability with exceptionally large data capacity, SkyConnect is a global multi-provider network which airlines and other international companies can use to transfer data quickly and securely. The multi-provider network is composed of the best available sub-networks of various regions and local providers. Since Lufthansa Systems does not need to fill own network capacity and is not bound to specific providers, it can offer its customers high flexibility and the best value for money. SkyConnect also provides rapid assistance in the event of a fault and "easy billing," which means that customers receive an aggregated invoice from Lufthansa Systems rather than individual statements from different providers.

Because the infrastructure in parts of Africa does not always meet modern telecommunications requirements, Lufthansa Systems will solve this problem by using satellite and Internet connections to guarantee the high availability of the data network. The partnership with Lufthansa Systems enables Royal Air Maroc to implement its long-term expansion strategy even in the IT sector.

## Note to editors:

Since 1957, *Royal Air Maroc* has provided passenger and freight transport services, permanently driven by a commitment to provide ever-increasing levels of quality, safety and comfort. Thanks to its worldwide presence, covering the main markets with a high potential for development, Royal Air Maroc is a solid reference as a partner for the largest air transport, tourism and aeronautics industry service providers. The Royal Air Maroc Group operates a fleet of 43 aircraft. It offers a network of 70 destinations, including 52 outside Morocco.

*Lufthansa Systems* is one of the leading IT service providers for the airline and aviation industries worldwide. As a systems integrator, the wholly-owned subsidiary of the Lufthansa Group covers the entire range of IT services, including consulting, development, implementation and operation. Lufthansa Systems provides its infrastructure and consulting services to a variety of industries. Headquartered in Kelsterbach near Frankfurt/Main, Germany, the company has branches in Germany and 17 other countries and employs about 3,320 people worldwide. In business year 2006, Lufthansa Systems recorded sales of EUR 652 million. For more details, see [www.LHsystems.com](http://www.LHsystems.com).

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